YOUNG PROFESSIONAL OF THE YEAR AWARD FINALISTS

Alexandria Abell,

Vice President and Commercial Banking Relationship Manager, PNC

As Vice President and Commercial Banking Relationship Manager at PNC, Alexandria (Alex) Abell delivers PNC's full scope of lending solutions, cash management services, risk management strategies and innovative ideas to help companies throughout Kentucky achieve success. Throughout her 15+ years in banking, including 10 years at PNC, Alex has held various leadership roles in retail and business banking. Most recently, she served as the region's PNC Minority Business Development Officer, in which capacity she helped prepare minority-



owned businesses for effective growth, development and sustainability. A lifelong Kentuckian, Alex supports a diverse cross-section of organizations that bring together education, entrepreneurship and economic development. She currently serves as a board member for Academy of Music Production Education and Development (AMPED) and as a facilitator for AMPED's Russell Business Technology Incubator. She also serves as a member of OneWest's business development committee and Louisville Central Community Center Business Intelligence Community's advisory council. In recognized in 2023 by Louisville Business First as a 40 Under 40 honoree and during the 2022 Bell Awards celebration as a Corporate Honored Volunteer for her community service.

Why Should This Nominee Be Recognized as Kentucky's Young Professional of the Year?

Delivering on "Kentucky's Winning Strategy" and the opportunities defining Kentucky's future will require the efforts of highly motivated business leaders who are passionately committed to uniting business and advancing Kentucky. PNC Bank's Alexandria Abell is one such leader. As Vice President and Commercial Banking Relationship Manager, Alex excels as a banker and trusted advisor to her clients, including companies in such regionally consequential sectors as manufacturing, healthcare and professional services. Through her strategic delivery of solutions, services and counsel, she plays an integral role in contributing to the growth of Kentucky's economy and workforce. Alex is both entrepreneurial and enterprising - qualities she has leveraged throughout her 15+ years in banking to create real impact for businesses of all types and sizes. For example, in her former role as a Business Banking Relationship Manager at PNC, she helped West Louisvillians realize the dream of small business ownership. And in her most recent role as PNC Minority Business Development Officer, she served as a connector, educator and champion for emerging businesses in diverse communities throughout Kentucky. While Alex's current book of business includes companies with annual revenues of \$5 million-\$50 million, she actively volunteers her time to lead financial education and economic empowerment initiatives for students and prospective small business owners. For example, she currently serves on the board of the Academy of Music Production Education and Development (AMPED), which offers a free music program for children, a free technology training program for adults and Louisville's first and only Black business incubator. She also serves as a facilitator for AMPED's Russell Business Technology Incubator to help empower minority business owners through financial education and business development.